

Victor Ai

Founder and CEO, Terminus Group

- **Forward-thinking entrepreneur and dedicated advocate of future technology**
- **Fortune's Top 40 young business elites in China and Harvard Business Review's Top 20 digital transformation pioneer**
- **10+ years in PE investment with over 100 deals and an AUM over USD 10B**

Victor Ai is a forward-thinking entrepreneur and a dedicated advocate of future technology. He was awarded by Fortune Magazine as the Top 40 Chinese business elites in 2019 and Top 20 Chinese Digital Transformation Pioneer by Harvard Business Review. His track record in investment has also earned him a spot in Top 100 venture capitalists by Forbes Magazine and Top 5 PE investors by China Renaissance.

Victor Ai is an alum of Olin Business School of Washington University in St. Louis, and he is the founder and CEO of Terminus Group, a leading AI smart service provider, focused on shaping the next generation technology with AIoT (Artificial Intelligence & the Internet of Things). AI CITY solutions have emerged to address the ever-growing challenges of the urbanization processes and constantly prove to be the future driving force of the global economies. Over the years, Terminus Group has managed to successfully secure its leading position in the industry, not only by being at the forefront of emerging technologies, but also by deploying its proven solutions in different cities around the globe. With the ambition of becoming the undisputed leader of the AI CITY industry, Terminus Group is transforming the cities of Chongqing, Beijing, Nanjing into what is known as shining examples of AI Cities of tomorrow. And the list is enlarging as more cities swarm into, with the expectation to be a leading AI CITY in the future.

Terminus Group has received investment from many notable companies including JD.com (NASDAQ:JD), iFlytek (002230.SZ), China Everbright Limited (165.HK), IDG Capital and CITIC Group. Under his leadership, Terminus Group is reshaping conventional city into an AI CITY. Terminus Group's innovative technology has been featured in Gartner's technology trends report six times, in reference to their outstanding AIoT (AI+IoT)

Victor Ai's entrepreneurial work has earned distinguished merit amongst his global industrial peers. In 2019, Fortune Magazine awarded Victor as one of the Top 40 young business elites in China. For the first time ever, Fortune has assembled a supplementary honor roll of the most impressive, young superstars who are transforming business at the leading edge of finance and technology.



Besides, Harvard Business Review recognized Victor in 2019 as the Top 20 digital transformation pioneers in China. This award marks the most influential leaders who embrace the distinction and see clear dividends, and take technology as an opportunity to transform the traditional industries into a pioneering economy driving engine.

Victor also has had a distinguished career in the private equity industry. Over the past 10+ years, he has closed over 100 deals in private equity investment with an AUM exceeding USD 10B. He has closed a series of signature deals in the new economy sector including amongst others, Meituan (3690.HK), iQiyi (NASDAQ:IQ), NIO (NYSE:NIO), UXIN (NASDAQ:UXIN), SRX (605168.SH), SenseTime, Netease Cloud Music, Xpeng Motors, Miss Fresh as well as JD Logistics and China UnionPay. In 2019, Victor was recognized as a Top 100 venture capitalist by Forbes China.

Victor started his career at J.P. Morgan Investment Banking Division and worked for M&A team in New York and Real Estate coverage team in HK.

He holds an Executive MBA degree from Cheung Kong Graduate School of Business, Master of Finance from Washington University in St. Louis, and Bachelor Degree of Economics from Simon Fraser University from Vancouver.

His investment and entrepreneurial work has earned distinguished merit amongst his global industrial peers:

2019

- **Fortune magazine China's 40 under 40 list**
- **Forbes Top 100 Venture Capitalist in China**
- **Top 20 Chinese Digital Transformation Pioneer by Harvard Business Review**
- **Top 5 PE Investors in China by China Renaissance**
- **Top 30 Middle-Age Investors and the Top 100 Most Popular Investors in China by 36kr**

2018

- **Forbes Top 30 PE in China**
- **Top 5 PE Investors in China by China Renaissance**
- **Top 10 Best New Prominent Investors by Hurun Report**
- **Terminus Group as TOP 50 AI Company by Davos China**